

VIRGINIA

	1997	1998	1999
Number of Retail Establishments	38,241	38,500	n.a.
Retail Sales (Millions)	\$69,173	\$73,585	n.a.
Food Stores	12,819	13,360	n.a.
Eating & Drinking Establishments	6,601	6,625	n.a.
General Merchandise Stores	8,665	9,259	n.a.
Apparel & Accessory Stores	3,350	3,464	n.a.
Furniture & Home Furnishing Stores	4,750	5,175	n.a.
Auto Dealers & Service Stations	19,736	20,707	n.a.
Building Materials & Garden Supplies	3,930	4,284	n.a.
Miscellaneous Retail Stores	9,322	10,711	n.a.
Contributions to Local Economy			
Total Retail Employment (Thousands)	581	587	601
Eating & Drinking Establishments	194	194	199
Other	387	393	402
Share of Total Non-Agricultural Employment	18.0%	17.7%	17.6%
Retail Compensation (Millions)	\$8,562.3	\$8,987.6	\$9,434.0
Sales Tax* Revenues Collected (Millions)	\$3,766.5	\$3,911.3	n.a.
Demographics			
Population (Thousands)	6,705	6,768	6,836
Total Non-Ag. Employment (Thousands)	3,232	3,310	3,408
Unemployment Rate	4.0%	2.9%	2.8%
Total Number of Households-1999 (Thousands)		2,562.7	
Households by Income-1999 (Thousands)			Percent of Total
Under \$15,000		434.6	17.0%
\$15,000-\$24,999		386.2	15.1
\$25,000-\$49,999		844.1	32.9
\$50,000-\$74,999		512.0	20.0
\$75,000-\$99,999		222.0	8.7
\$100,000-\$149,999		110.7	4.3
\$150,000 and Over		53.1	2.1

n.a. = 1999 data not available

* = General sales, alcoholic beverage, motor fuel, tobacco, and other selective sales taxes

Sources: Market Statistics, *Demographics U.S.A., County Edition, 1999*, Bill Communications Inc., New York, 1999 (and previous editions); U.S. Department of Commerce, Bureau of the Census; U.S. Department of Labor, Bureau of Labor Statistics.