

# TENNESSEE

	1997	1998	1999
<b>Number of Retail Establishments</b>	<b>31,791</b>	<b>32,247</b>	<b>n.a.</b>
<b>Retail Sales (Millions)</b>	<b>\$53,796</b>	<b>\$57,001</b>	<b>n.a.</b>
Food Stores	8,385	8,726	n.a.
Eating & Drinking Establishments	4,894	5,110	n.a.
General Merchandise Stores	8,149	8,674	n.a.
Apparel & Accessory Stores	2,040	2,112	n.a.
Furniture & Home Furnishing Stores	2,378	2,537	n.a.
Auto Dealers & Service Stations	18,795	20,002	n.a.
Building Materials & Garden Supplies	3,275	3,618	n.a.
Miscellaneous Retail Stores	5,880	6,222	n.a.
<b>Contributions to Local Economy</b>			
Total Retail Employment (Thousands)	465	475	480
Eating & Drinking Establishments	162	166	166
Other	303	309	314
Share of Total Non-Agricultural Employment	18.0%	18.0%	18.0%
Retail Compensation (Millions)	\$6,798.9	\$7,059.6	\$7,330.3
Sales Tax* Revenues Collected (Millions)	\$5,087.0	\$5,320.7	n.a.
<b>Demographics</b>			
Population (Thousands)	5,331	5,398	5,470
Total Non-Ag. Employment (Thousands)	2,584	2,637	2,674
Unemployment Rate	5.4%	4.2%	4.0%
Total Number of Households-1999 (Thousands)		2,112.5	
Households by Income-1999 (Thousands)			Percent of Total
Under \$15,000		486.5	23.0%
\$15,000-\$24,999		351.5	16.6
\$25,000-\$49,999		668.7	31.7
\$50,000-\$74,999		358.7	17.0
\$75,000-\$99,999		143.8	6.8
\$100,000-\$149,999		63.0	3.0
\$150,000 and Over		40.2	1.9

n.a. = 1999 data not available

\* = General sales, alcoholic beverage, motor fuel, tobacco, and other selective sales taxes

Sources: Market Statistics, *Demographics U.S.A., County Edition, 1999*, Bill Communications Inc., New York, 1999 (and previous editions); U.S. Department of Commerce, Bureau of the Census; U.S. Department of Labor, Bureau of Labor Statistics.