

PENNSYLVANIA

	1997	1998	1999
Number of Retail Establishments	70,918	71,119	n.a.
Retail Sales (Millions)	\$116,304	\$121,274	n.a.
Food Stores	19,112	19,590	n.a.
Eating & Drinking Establishments	9,290	9,700	n.a.
General Merchandise Stores	12,479	12,807	n.a.
Apparel & Accessory Stores	5,284	5,471	n.a.
Furniture & Home Furnishing Stores	5,098	5,331	n.a.
Auto Dealers & Service Stations	37,263	39,304	n.a.
Building Materials & Garden Supplies	6,243	6,701	n.a.
Miscellaneous Retail Stores	21,535	22,370	n.a.
Contributions to Local Economy			
Total Retail Employment (Thousands)	951	960	976
Eating & Drinking Establishments	303	308	313
Other	648	652	663
Share of Total Non-Agricultural Employment	17.6%	17.5%	17.5%
Retail Compensation (Millions)	\$13,994.6	\$14,513.4	\$15,051.4
Sales Tax* Revenues Collected (Millions)	\$9,221.0	\$9,687.7	n.a.
Demographics			
Population (Thousands)	12,049	12,044	12,054
Total Non-Ag. Employment (Thousands)	5,407	5,496	5,577
Unemployment Rate	5.2%	4.6%	4.4%
Total Number of Households-1999 (Thousands)		4,611.5	
Households by Income-1999 (Thousands)			Percent of Total
Under \$15,000		842.2	18.3%
\$15,000-\$24,999		699.9	15.2
\$25,000-\$49,999		1,488.9	32.3
\$50,000-\$74,999		911.7	19.8
\$75,000-\$99,999		384.1	8.3
\$100,000-\$149,999		177.5	3.8
\$150,000 and Over		107.1	2.3

n.a. = 1999 data not available

* = General sales, alcoholic beverage, motor fuel, tobacco, and other selective sales taxes

Sources: Market Statistics, *Demographics U.S.A., County Edition, 1999*, Bill Communications Inc., New York, 1999 (and previous editions); U.S. Department of Commerce, Bureau of the Census; U.S. Department of Labor, Bureau of Labor Statistics.