

INDIANA

	1997	1998	1999
Number of Retail Establishments	34,535	34,648	n.a.
Retail Sales (Millions)	\$56,603	\$59,429	n.a.
Food Stores	7,855	8,083	n.a.
Eating & Drinking Establishments	5,687	5,964	n.a.
General Merchandise Stores	7,883	8,339	n.a.
Apparel & Accessory Stores	1,666	1,699	n.a.
Furniture & Home Furnishing Stores	3,032	3,225	n.a.
Auto Dealers and Service Stations	18,508	19,442	n.a.
Building Materials & Garden Supplies	3,107	3,348	n.a.
Miscellaneous Retail Stores	8,865	9,329	n.a.
Contributions to Local Economy			
Total Retail Employment (Thousands)	541	544	558
Eating and Drinking Establishments	194	196	202
Other	347	348	356
Share of Total Non-Agricultural Employment	18.9%	18.6%	18.8%
Retail Compensation (Millions)	\$7,087.1	\$7,359.0	\$7,641.3
Sales Tax* Revenues Collected (Millions)	\$4,131.9	\$4,408.8	n.a.
Demographics			
Population (Thousands)	5,860	5,883	5,923
Total Non-Ag. Employment (Thousands)	2,859	2,918	2,968
Unemployment Rate	3.5%	3.1%	3.0%
Total Number of Households-1999 (Thousands)		2,252.4	
Households by Income-1999 (Thousands)			Percent of Total
Under \$15,000		396.6	17.6%
\$15,000-\$24,999		363.3	16.1
\$25,000-\$49,999		768.8	34.1
\$50,000-\$74,999		457.7	20.3
\$75,000-\$99,999		170.4	7.6
\$100,000-\$149,999		62.7	2.8
\$150,000 and Over		32.9	1.5

n.a. = 1999 data not available

* = General sales, alcoholic beverage, motor fuel, tobacco, and other selective sales taxes

Sources: Market Statistics, *Demographics U.S.A., County Edition, 1999*, Bill Communications Inc., New York, 1999 (and previous editions); U.S. Department of Commerce, Bureau of the Census; U.S. Department of Labor, Bureau of Labor Statistics.